# Georgii Alelishvili

### **EDUCATION**

Jonkoping University, Jonkoping, Sweden Jönköping International Business School Bachelor of Business Administration in International Economics **Expected Graduation May 2026** 

Full Professional: English, and Russian. Limited in Swedish

#### **EXPERIENCE**

#### JSA Business Trips, Jönköping University

September 2023 - May 2024

#### Event manager

- Coordinated and organized multiple on-campus events to promote the student association and increase engagement.
- Delivered public speeches to audiences of up to 400 attendees, enhancing visibility and outreach.
- Led and managed team members to ensure active participation and smooth collaboration throughout events and trips
- Ensured punctuality and seamless execution of all scheduled activities during business trips.

#### **LEADERSHIP**

### JSA Business Trips, Jönköping University

September 2025 - Present

### Project manager

- Forged strategic partnerships with government agencies and private-sector organizations by leading sponsorship outreach and negotiations. Raised over 100,000 SEK in funding, enabling the expansion of international programming. Coordinated company and factory visits abroad, significantly enriching participants' educational and career exposure.
- Directed all travel logistics for two annual international trips, including flights, accommodations, and ground transportation. Doubled the number of trips per year without increasing team size or budget by implementing streamlined planning systems and optimizing workflows. Managed budgets to ensure cost-effective and efficient execution.
- Led digital marketing initiatives across Instagram and LinkedIn, increasing event engagement and brand awareness. Launched targeted ticket sales campaigns that consistently filled all 40 participant spots per trip, driving participation to maximum
- Designed and executed high-quality events with a focus on detail, operational excellence, and attendee satisfaction. Collaborated with internal and external stakeholders to ensure seamless delivery of all scheduled activities and workshops.
- Led a team of 10 student organizers to successfully deliver two international trips per year (previously only one annually), each involving 40 participants. Improved team productivity by 2× by introducing new planning systems, task delegation strategies, and weekly coordination check-ins. Ensured smooth, safe, and high-impact experiences for all attendees.

### **APPLIED LEARNING | CERTIFICATES**

**Financial Accounting** Statistical Analysis STATA **Econometrics** 

**Economic Projections** 

**Budgeting and Cost Management** 

Microsoft Office Suite

**Logistics Coordination** 

Data Analysis

Corporate & Government Relations

Digital Marketing (Instagram, LinkedIn, Canva)

#### **SKILLS**

Collaboration

Strategic Communication Leadership & Team Coordination **Public Speaking Cross-Cultural Competence** Adaptability & Initiative Creativity **Interpersonal Communication Critical Thinking Problem Solving** 

### ORGANIZATIONS AND VOLUNTEERING

JSA Business Trips Program Evaluation for Bachelor in International Economics

JIBS Student Association Jönköping International Business School

### Georgii Alelishvili

Jönköping, Sweden

### To the Nomination Committee

Jönköping Student Union (JSU) Gjuterigatan 3 C 553 18 Jönköping, Sweden

Dear Nomination Committee,

I am writing to express my keen interest in serving as a Student Representative Board Member within the Jönköping Student Union (JSU). As a second-year Bachelor of Business Administration student specializing in International Economics at Jönköping International Business School (JIBS), I am eager to contribute to the strategic development and governance of our student community.

My involvement with JSA Business Trips has equipped me with valuable experience in event coordination, team leadership, and stakeholder engagement. As an Event Manager, I successfully organized multiple on-campus events, enhancing student participation and visibility. Progressing to the role of Project Manager, I led international business trips, securing over 100,000 SEK in sponsorships and managing logistics for 40 participants per trip. These experiences have honed my skills in strategic planning, budget management, and cross-cultural communication.

Understanding that the JSU Board is the second-highest decision-making body, responsible for implementing goals set by the Annual Meeting and delegating tasks to staff, I am prepared to take on the responsibilities this role entails. My background in coordinating with both governmental and private-sector organizations aligns with the Board's objective to propel the union forward through strategic decisions and action plans.

I am enthusiastic about the opportunity to contribute to JSU's ongoing efforts to enhance student welfare, educational quality, and community engagement. I believe my experiences and dedication make me a strong candidate for this position.

Thank you for considering my application. I look forward to the possibility of contributing to the JSU Board and supporting our vibrant student community.

Warm regards,

### Georgii Alelishvili

### **LUCAS ENANDER**

### Summary

I am a driven student with a growth mindset, currently pursuing a degree in Business and Economics. Over the past four years, my international study and work experiences have equipped me with key competencies in cross-functional teams such as marketing and operations, analytical skills, project management, budget management, and stakeholder management. I am passionate about delivering customer-focused solutions and am an advocate for diversity and inclusion practices. My interests include financial planning and analysis where I strive to combine my analytical skills within a global context.

### Education

### Jönköping University

Jönköping, Sweden

Bachelor of Science in Business Administration & Minor in Economics

· Specialization in Sustainable Enterprise Development

09/2023 - 06/2026

**Bocconi University** 

Milan, Italy

International Exchange Program

01/2025 - 06/2025

- I accepted an offer at SDA Bocconi School of Management as part of a student exchange program, known for it reputation as a leading European institution in Business and Economics.
- This experience will enrich my studies by enabling me to learn and develop a deeper understanding of business finance from a global perspective.

### Berghs School of Communication

Stockholm, Sweden

Berghs School of Communications Foundations Semester Diploma

01/2023 - 06/2023

• I spent a semester gaining international education developing a portfolio in the business and marketing felds, applying my knowledge working with real-world cases and companies such as MAX burgers which owns a large share of Sweden's fast-food market.

### Internationella Engelska Gymnasiet Skolan (IES)

Stockholm, Sweden

International Baccalaureate Diploma

09/2020 - 06/2022

Completed an international baccalaureate education, globally recognized for its rigorous academic and personal development standards.

### Issaquah High School

Issaquah, WA

09/2018 - 06/2020

· I studied for two years in a highly-ranked institution before having the opportunity to complete my high school courses abroad.

### Certifications

Azure Al 900, Microsoft Certifed

Excel Advanced, Cornerstone Group AB

Bookkeeping Basics, Intuit

Student Excellence Scholarship, Jönköping's Citizens and Bjuggska Fund

### Leadership

### Happy Feet Data Committee Co-Founder

Jönköping Sweden 04/2024 – 09/2024t

In collaboration with peers, I led an initiative to create a committee for university students, focused on teaching data literacy and collaborating with other committees, such as JSA's Investment Club. Our ambition is to introduce data and business analytics into daily operations for planning, budgeting, investing, and storing school related data.

· Responsibilities were coordinating student events, as well as establishing and maintaining corporate relations.

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### Work Experience

## Jönköping University Board Member - JIBS Student Association & Non-proft organization

Jönköping, Sweden

### Board Member & Head of International

01/2024 - 01/2025

I managed several committees regarding organizing events that are focused on business trips, sustainability consulting, and supporting international students to integrate smoothly into the university community. During my mandate, 2024 was a financially strong year for JSA as revenue exceeded 3M SEK (achieving a profit margin well above our 10% goal).

- · Responsible for making joint board decisions that aim to oversee the wellbeing of students and company partnerships.
- · Manage communication with key stakeholders including the JIBS Management team and the Dean of the university.
- · Proactively oversee event management and the financial sustainability of the organization.
- Regularly manage budgets across various committees, including events often valued at \$10-50k USD per event, which require frequent
  cost beneft analysis.
- · Recruitment for Project Members.
- · Data reporting techniques to measure sponsorships and marketing effectiveness.
- · https://www.jibsstudents.com/head-of-international.

### Costco Wholesale Corporation

Stockholm, Sweden 08/2022 - 08/2023

Assistant

- · Hired as an assistant to the first Costco Wholesale store in Scandinavia.
- · Responsible for daily operations at the food court.
- · Supported the manager with internal purchasing.
- Managed financial transactions.
- · Provided customer service.
- · Ensured country health compliance and adherence to company policies.

Languages

English Native Speaker Spanish Advanced

Swedish Advanced

Phone:

I am applying with great enthusiasm to become a JSU Board Member for the 2025/2026 school year. When I began my university studies at JU, I wasted no time in becoming active in the student life by becoming the Head of International at JSA in 2024. This experience equipped me with many skills and a deepened understanding of how the student life is organized between JSU and the school associations. With one final year remaining at JU, I have developed a passion to not only continue serving the JIBS student life, but would like to impact JU life as a whole for all students. Hence, I believe the JSU board position suits my ambitions and given my relevant experience I believe I would be a strong candidate for this position.

Kind regards,

Lucas Enander Lavalle

# Anastasia Negru

<u>LinkedIn</u> Jönköping, Sweden

2025, April 11

To whom it may concern,

I am writing to express my interest in the position of Student Representative on the JSU Board. As a Bachelor's student in International Economics at Jönköping University, I am eager to take on a role that helps shape the students experience and contributing to the long-term development of our Student Union.

Although I previously applied for a position within the student association and was not selected, that experience only deepened my desire to get involved. It also encouraged me to seek out new opportunities where I can gain experience, learn more about how student organizations work, and grow both personally and professionally.

With a background in accounting, and all the information I have gained from my economic degree, I have learned how to work in structured environments that demand accuracy, initiative and good organization. I believe that these skills would allow me to contribute meaningfully to responsibilities like establishing internal processes, reviewing documentation, and supporting the strategic development of JSU.

What interests me about this role is the opportunity to be involved in different areas of the organization such as helping out everybody when needed, contributing to the implementation of the Plan of Action and just meeting new people. I see this as a valuable way to broaden my understanding of how student organizations operate while contributing where I can. Being part of a team that works toward shared goals also aligns with my interest in gaining practical experience in a collaborative setting.

As someone who moved to Sweden alone, I've become more independent, resilient, and eager to build meaningful connections within the university community. I believe that serving on the JSU Board is not just a role but also a chance to help others feel included, supported, and heard.

Best regards, Anastasia Negru

## Anastasia Negru

Jönköping, Sweden

### ABOUT MYSELF

I am a dedicated and detail-oriented student with practical experience in processing orders, managing inventory, and preparing financial reports. I am adaptable, able to excel in both solo and group environments, and eager to leverage my quick learning ability and situational leadership skills to contribute effectively in dynamic settings.

### **KEY COMPETENCIES**

- MS Office
- Effective independent worker with strong self-motivation
- Quick learner with strong adaptability
- Adaptable to both group and solo work environments
- Budgeting & Forecasting
- Languages: English (Advanced C1); Romanian (fluent); Russian (fluent); Swedish (Beginner actively improving)

### PROFESSIONAL EXPERIENCE

### S.R.L. EL PASSO GRUP

June - August 2024

### **Billing Accountant**

- Receiving and recording entries related to the well-being and the inventory of the company;
- Processing orders and modifying them according to the agents' requirements;
- Organizing orders, closing out agents, and handing over reports to the consignors.

### **EDUCATION & CERTIFICATIONS**

Bachelor of Science in Business and Economics with a major in Economics August 2023 – Present Jönköping University

 Curriculum: Basic Financial Accounting, Management Accounting, Micro- & Macroeconomics, Statistics etc.

# Accounting Degree College "Iulia Hasdeu"

**September 2019 – June 2023** 

- Chief accountant for the practice firm "MegaComp" SRL;
- Specialized internship related to accounting, mixed with the analysis, of the company S.R.L EL PASSO GRUP. At the end of the internship, our class presented reports, and mine was one of the three chosen as an example for the next years.



# STELLA **GUIOT** PERSENGÅRD

### CONTACT

LinkedIn:

### LANGUAGES

Swedish - Mother tongue

Italian

- Mother tongue

English

- Professional proficiency

French

- Basic knowledgr

### COMPETENCES

- · Excel and Office package
- · Basic labor law
- Inter-cultural communication
- AM/B drivers license

### SUMMARY

Organized and detail-oriented HR student with a major in Psychology and a strong interest in social psychology. Experienced in administrative tasks, coordination, and providing professional service. Enjoys working both independently and collaboratively in dynamic environments, contributing to structured and efficient workflows

### ACADEMIC BACKGROUND

### JÖNKÖPING UNIVERSITY

Human Resources with a major in Psychology 2024 - 2027

The HR program develops skills for managing recruitment, employee development, and organizational change. The curriculum covers areas such as social psychology, work psychology, and how personal characteristics influence both the environment and the individual. Additionally, knowledge in labor law and business administration is deepened.

### **SVEN ERIKSSON GYMNASIET**

**Entrepreneurial studies** 

2020 - 2023

The Entrepreneurship Program is an advanced specialization program built on three pillars: a scientific approach, entrepreneurship, and life preparedness. Knowledge in entrepreneurship and economics is elevated to a university level during the studies. A university course is taken at the University of Borås, while great emphasis is placed on collaboration, academic writing, and leadership.

### EXTRA CURRICULAR ACTIVITIES

- International Buddy Contact person for international students.
- Language Café Swedish teacher for international students on campus.
- Internship Gina Tricot HR-department.
- Internship Local newspaper: graphic design, writing, ad-planning.

### **WORK FXPFRIFNCF**

### **HOTEL HOST**

Neilson Active Holidays, Italy

December 2023 - January 2024

The role involved transferring guests to and from the airport, staffing the reception including check-ins and check-outs, and handling administrative tasks. Daily communication in Italian with suppliers. Local guiding in the ski system and village.

### CHILDREN'S ACTIVITY LEADER

Neilson Active Holidays, Italy

June 2023 - October 2023

The role included planning and executing safe and inclusive activities for children aged 2-14.

#### **SALES STAFF**

Teamsportia, Sweden

September 2019 - June 2023

Product consulting and sales of sports equipment.

### **WAITRESS**

Various work places, Sweden and Italy 2019-2025

# STELLA GUIOT PERSENGÅRD

### APRIL 7, 2025

Dear Nomination Committee.

My name is Stella, and I am currently studying the Human Resources program with a major in psychology at Jönköping University. With a strong passion for student engagement and cross-cultural collaboration, I am writing to express my interest in becoming a student representative on the JSU Board.

Throughout my academic journey, I have developed a greater understanding of human behavior, organizational structure, and leadership. My studies in HR and psychology provide me with a solid foundation in evaluating group dynamics, constructively resolving conflicts, as well as long-term planning.

Having lived in both Italy and Sweden, I bring an international perspective and a genuine appreciation for diversity and inclusion. My previous work in the tourism sector strengthened my ability to communicate effectively across cultures and contexts, and helped me develop my language skills in Swedish, English, Italian and French. I am confident that these experiences will allow me to represent the diverse student body at JU with empathy and insight.

I am self-driven and energized by the opportunity to take initiative. Being part of the JSU Board would allow me to engage in strategic decision-making, participate in meaningful projects that shape campus life, and support the continued development of our student union and associations. However, I view this position not only as a chance to contribute but also to grow personally and professionally.

Thank you for considering my application. I look forward to the opportunity to be a voice for the student body and support the mission of JSU in a meaningful way.

Warm regards,

HR Program - Psychology - HLK

Stella G. Hersengård

Jönköping University